

# MBA

Program in International Business

# 2022

Creating



Global  
Leaders



Located in central Tokyo

Classes offered on weekday evenings and Saturdays



# Mission Statement

**Tsukuba MBA in International Business develops ambitious individuals into responsible global leaders.**

The Tsukuba MBA-IB Program was established in 2005 as a Professional Degree Program on the University of Tsukuba's Tokyo Campus to develop international business management professionals who can act autonomously in the new global business environment.



## Welcome from the Chair

It has been 15 years since Tsukuba MBA-IB program was launched in 2005. In the past years, we have achieved great progress in reaching the educational objective of MBA-IB program, which is to develop ambitious individuals into responsible global leaders. We have developed a structured and practical curriculum which includes not only traditional MBA courses, but also a wide range of elective courses in responding to diverse needs of our Japanese and international students. We have signed agreements with 9 leading universities

around the world that facilitate us to exchange our students with overseas students under Tsukuba Short-term Study Program (TSSP). Moreover, MBA-IB students are encouraged to participate in the Chartered Financial Analysis (CFA) competition, overseas corporate visiting and academic conferences. We believe that all these activities will enhance the international adaptability of our students to face complex business situations. We will continue to provide students with the best of global MBA education by integrating business sciences and

professional practices. We are looking for applicants who aim to become global leaders equipped for careers in international business regardless of nationality and industry.



**Chair,  
Professor, Ph.D.  
Hua Xu**

# CORE FEATURES

<b>English : Official Language</b>	English is the official language <sup>*1</sup> for use in classes as well as for program operations.
<b>2-year program for working professionals</b>	Acquire knowledge and build skills required for global business over two years.
<b>Classes on weekday evenings and Saturdays</b>	MBA-IB coursework is designed for busy business people.
<b>Modern facilities located in Central Tokyo</b>	Leading education district surrounded by nature, easy access from major train stations in Tokyo.
<b>A top-ranked National University</b>	The University of Tsukuba is a National University, well-known in Japan and abroad for its distinguished research and teaching achievements (RU11 member university <sup>*2</sup> ).

\*1 Dual language (Japanese and English) instruction might be offered for a few elective courses due to the educational purpose.

\*2 RU11 is a consortium which consists of 11 Top Research Universities in Japan (Hokkaido University, Tohoku University, University of Tsukuba, The University of Tokyo, Tokyo Institute of Technology, Nagoya University, Kyoto University, Osaka University, Kyushu University, Waseda University, Keio University), which are highly active in the international academic community.

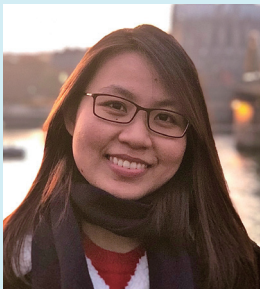
# LEARNING ENVIRONMENT

<b>A wide variety of interactive courses</b>	Students can customize their own coursework depending on their interests and objectives.
<b>International learning opportunities</b>	MBA-IB offers exchange and fieldwork programs that allow students to learn at partner universities and visit global companies outside of Japan.
<b>Practice and academic-oriented business projects</b>	Students can choose their own topic and select a format from five different types of Business Projects.
<b>Diverse faculty and students</b>	Approximately half of the faculty is made up of international professors, and a quarter of student body is multinational working professionals in Japan.
<b>Low student-to-faculty ratio</b>	Usually less than seven students per faculty, allowing deep and meaningful learning opportunities.

# Message from Alumni

## Nguyen Tu-Dung

MBA-IB Graduate  
Class of 2020



When I was reflecting on my two years at the University of Tsukuba MBA-IB program, I realized that I had gained more than I had ever expected. I was able to study in a diversified environment with many fellow students from different backgrounds and industries. I could learn from many renowned professors for their extensive knowledge and professional experience. I had the chance to participate in various overseas study trips which brought a wealth of the real business world experience. And last but not least, I was grateful that I could broaden my knowledge, enrich my life experience and establish a network of professionals to improve my career growth and development. I believe each and everyone of us has unique interests and goals, but what makes us be here together is the constant thirst for new knowledge and skills. So rock it! Earn your Master Degree in a marvelous way. Enjoy every moment of your school time to the fullest. Don't give up. The journey is worth it in the end. Good luck and have fun.

## Mahatab Mohin

MBA-IB Graduate  
Class of 2021



Being a graduate of engineering background, I always wanted to pursue a business study program. I was leading an IT team in a multinational company when I applied for the Tsukuba MBA-IB program, But I did not have much business knowledge in areas beyond IT. I was looking for a program that would allow me to gain knowledge about all aspects of doing business in a corporate environment and most importantly, the program would be flexible enough to complete while doing my full-time job. The Tsukuba MBA-IB fulfilled my requirements. The program is very well balanced, it helped me to gain knowledge not only in marketing or business strategy but also in HR, finance & managerial accounting. It reinforced my existing knowledge about cross-cultural management & helped me to understand global macro-level factors that can affect business. On top of it, it was a lifetime opportunity to build a network of trusted friends who are from diverse backgrounds, still speaks the same mind.

For the prospective students, I would say take the challenge, you will not notice how time flies and in the end, you will feel much accomplished than before.

## Clarence Garcia

MBA-IB Graduate  
Class of 2022

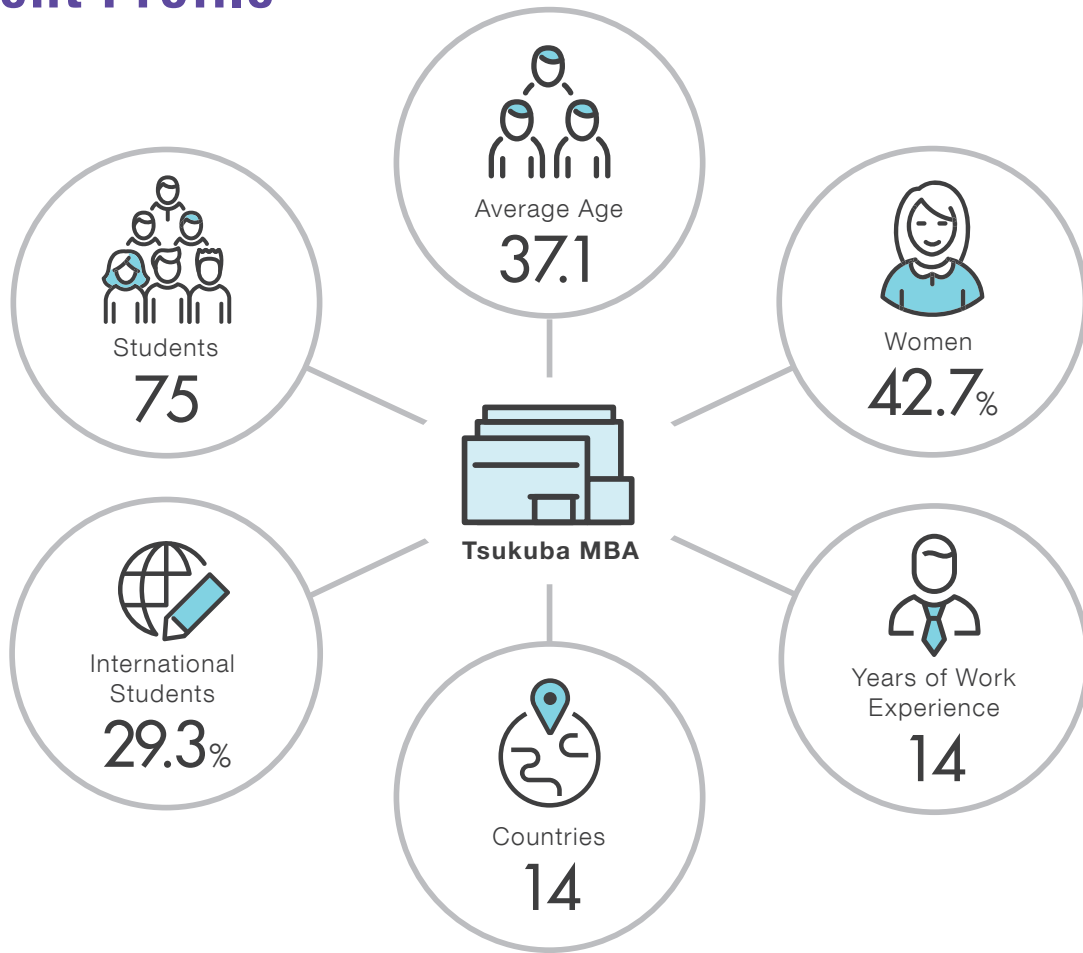


I chose the Tsukuba MBA-IB among other programs because it is tailored for working professionals in Tokyo and offers a comprehensive curriculum taught by diverse and accomplished faculty. The program's core courses provided me with the key background and knowledge expected from business graduates such as accounting, HR management, marketing, and strategy. On top of this, I appreciated the flexibility to select from a wide array of elective courses, such as cross-cultural management, data analysis, international relations, and others. This flexibility allowed me to delve deeper into certain topics of interest and build my skills. Besides the in-class courses, students are also encouraged to go beyond the program and join outside competitions and events. One of my MBA-IB highlights was when our team represented and won for Tsukuba University and Japan in a regional competition in Asia. It was a truly remarkable experience! Looking back, the program has provided me with new relationships, learnings, and perspectives, which I wouldn't have otherwise. So, for you who are thinking of joining, why don't you give it a try? The program has a lot to offer, and it is up to you to grab it. My advice is: be open, enjoy and explore the MBA-IB difference.

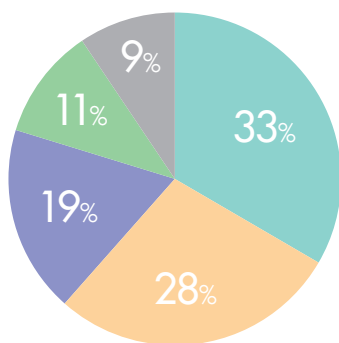


# Diversity

## Student Profile

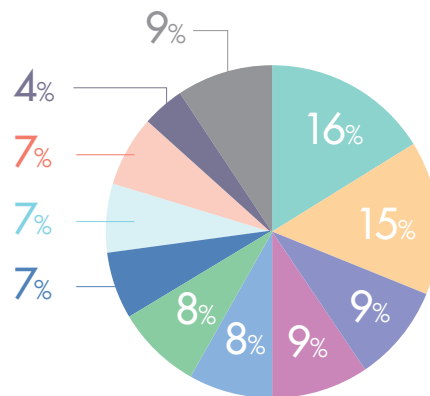


## Academic Background



- Economics, Business
- Science, Engineering
- Liberal arts
- Law, Politics
- Others

## Career Background



- IT, Software, Telecom
- Real estate, Construction
- Distribution, Trading
- International institution, Government, Public sector
- Consulting, Think tank
- Education
- Manufacturing
- Finance, Insurance, Securities
- Pharmaceutical, Medical device
- Transportation, Utilities
- Others

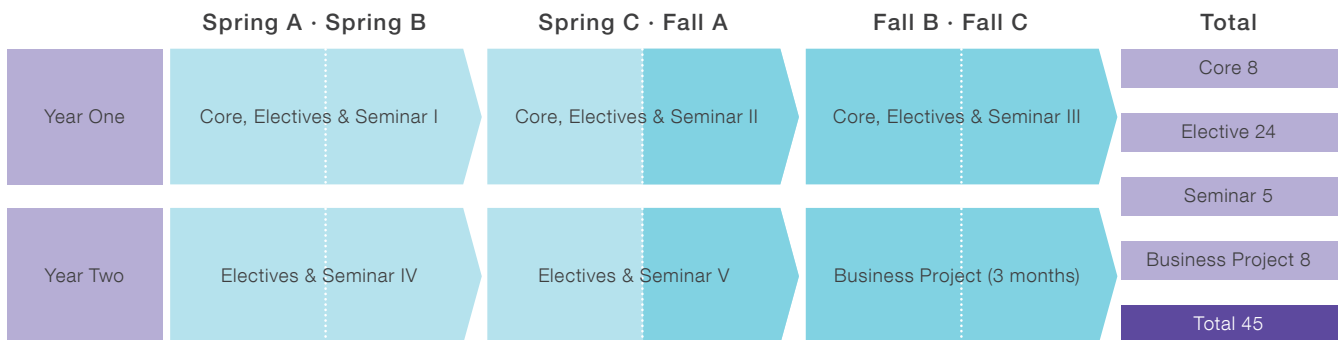
\*Students data as of 1st April 2022

# FEATURES AND COURSE WORK

To achieve our mission in developing global leaders with competencies to deal with the international business environment, our MBA program provides well balanced course work based on five areas of study: Organizational Management, Business Strategy, International Adaptability, Applied Information and Common Area.



## Typical Course Load



Most courses are structured around five 150-minute classes and given all day on Saturdays (8:55 – 21:00) and on weekday evenings (18:20).

### Business Project

#### ICP

The In-Company Project is carried out at the student's workplace, and generally involves some aspect of research, development or planning that is important to the student's employer.

#### BPD

The Business Plan Development is a unique entrepreneurial experience to prepare for launching a business. The student will have to cover a wide range of issues related to business modeling, strategy, finance, accounting, marketing and human resource management.

#### IRR

In the Independent Research Report, students are expected to write an academic dissertation equivalent to that of a master thesis. Students will need to review relevant literature, establish a research question or analytical framework, develop hypotheses, and collect and analyze public or original data.

#### OI

During an Overseas Internship, students will experience practical training in a foreign country by interning with a foreign company or a subsidiary of a multinational company (including a Japanese-affiliated company) located overseas.

#### JI

During a Japan Internship, students will experience practical training in Japan by interning with a Japanese company or a subsidiary of a multinational company located in Japan.



# Courses as of April 2022 (not all courses are listed below)

## Compulsory Courses

<b>Core Courses (for First Year students)</b>	<ul style="list-style-type: none"> <li>- Organizational Management I: Organizational Behavior</li> <li>- Human Resource Management I: Human Resource Management</li> <li>- Marketing I: Marketing Management</li> <li>- Business Strategy I: Business Strategy</li> </ul>	<ul style="list-style-type: none"> <li>- Finance I: Corporate Finance</li> <li>- Accounting I: Basic Accounting Theory</li> <li>- Global Management I: International Relations and Economics</li> <li>- Operations Management I: Operations Management</li> </ul>
<b>Seminars</b>	- Seminar I, II, III (for First Year students)	- Seminar IV, V (for Second Year students)
<b>Business Project</b>	- Business Project (for Second Year students)	

## Elective Courses

<b>Organizational Management Area</b>	<ul style="list-style-type: none"> <li>- Business Anthropology</li> <li>- Corporate Management</li> <li>- Corporate Philosophy in Global Organizations</li> <li>- Executive Soft Power for Global Business Management</li> <li>- Global Skills I: Coaching to Grow People</li> </ul>	<ul style="list-style-type: none"> <li>- Human Resource Management II: Stress Management</li> <li>- Human Resource Management III: Global Business and International Human Resource Management</li> <li>- Leadership and Interpersonal Dynamics</li> <li>- Organizational Management II: Professional Manager</li> </ul>
<b>Business Strategy Area</b>	<ul style="list-style-type: none"> <li>- Accounting II: Financial Analysis</li> <li>- Accounting III: Managerial Accounting</li> <li>- Accounting IV: Empirical Accounting Research</li> <li>- Business Ethics Seminar I, II</li> <li>- Business Model Innovation</li> <li>- Digital Marketing</li> <li>- Entrepreneurship I: Entrepreneurship</li> <li>- Entrepreneurship II: Demand Chain and Innovation</li> <li>- Finance II: Valuation</li> </ul>	<ul style="list-style-type: none"> <li>- Finance III: Derivatives</li> <li>- Finance Seminar I, II</li> <li>- Introduction to Economics II</li> <li>- Law, Public Policy and Business Strategy regarding Cultural and Creative Industries</li> <li>- Marketing II: Market Research - Cases and Application</li> <li>- Marketing III: Branding</li> <li>- Technology Management</li> </ul>
<b>International Adaptability Area</b>	<ul style="list-style-type: none"> <li>- Cross Cultural Management I: Managing Across Borders</li> <li>- Cross Cultural Management II: The Challenges of Globalization</li> </ul>	<ul style="list-style-type: none"> <li>- Global Knowledge II: International Relations</li> <li>- Global Management VII: Advanced International Political Economy</li> <li>- Overseas Study Seminar I, II, III, IV</li> </ul>
<b>Applied Information Area</b>	<ul style="list-style-type: none"> <li>- Data Analysis I: Introduction to Data Analysis</li> <li>- Data Analysis II: Principle of Quantitative Research</li> <li>- Data Analysis III: Data Mining</li> <li>- Introductory Data Analysis: Invitation to Quantitative Analysis</li> </ul>	<ul style="list-style-type: none"> <li>- Operations Management II: Decision Analysis</li> <li>- Operations Management III: Risk Analysis</li> <li>- Operations Management IV: Project Management</li> <li>- Operations Management VI: Systems Design Theory</li> </ul>
<b>Common Area</b>	<ul style="list-style-type: none"> <li>- Business Communication Skills I,II</li> <li>- Case Study Practice</li> <li>- International Conference Seminar I,II</li> </ul>	<ul style="list-style-type: none"> <li>- Introduction to Corporate Social Responsibility</li> <li>- MBA-IB Speaker Series III</li> </ul>

## Others

<b>Basic Courses</b>	<ul style="list-style-type: none"> <li>- Business Mathematics</li> <li>- Introduction to Economics I</li> </ul>
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<b>DEGREE REQUIREMENTS (NUMBER OF CREDITS NEEDED)</b>	Core	8	Business Project	8
	Elective <sup>*1</sup>	24	Basic <sup>*2</sup>	2
	Seminar	5		

\*1 Minimum 24

\*2 Credits of Basic Courses are not included for Degree Requirements 1 credit per course (except Business Project)

## Cross Registration

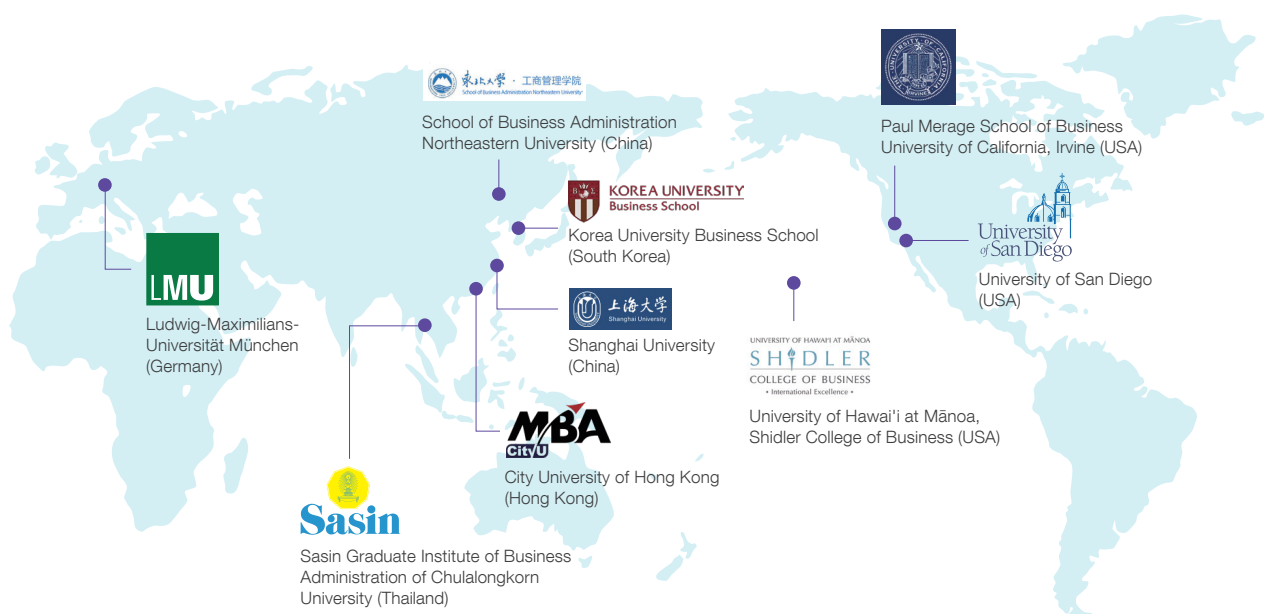
MBA-IB students may register for courses offered by other graduate-level programs of the University of Tsukuba. A total of 10 credits from other graduate programs can be counted towards the 24 elective credits required for graduation upon approval by the MBA-IB faculty.

# GLOBAL NETWORK

## Tsukuba Short-term Study Program (TSSP)

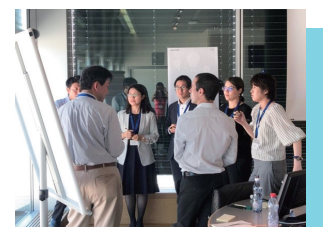
MBA-IB has entered into student exchange programs with leading overseas universities under the Tsukuba Short-term Study Program (TSSP). TSSP is a great opportunity for MBA-IB students who would like to get exposed to the

business cultures of other countries. Exchange students from each side are enrolled as visiting students and remain members of their home institutions. They are exempted from tuition and registration fees at the host institution.



\*Not implemented in 2021 due to Coronavirus Pandemic.

## Overseas Business Studies



Students visit, learn about, and deliver presentations to companies and institutions operating in a range of innovative industries in various overseas locations such as Zurich, Nyon, Geneva, Zug, Berlin, Silicon Valley and Singapore.

\*Not implemented in 2021 due to Coronavirus Pandemic.



# COLLABORATION with INDUSTRY

## Speaker Series

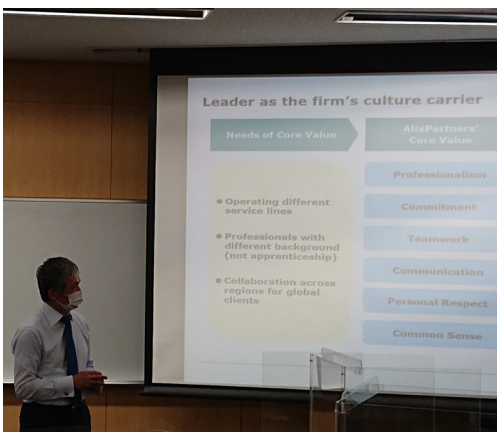
MBA-IB invites executives from various industries for interactive sessions.

In 2021, top executives from Osborn & Mori Partners (Executive Search), PAG Japan (Private Equity), Showa Aircraft Industry (Manufacturing and Real Estate Development), and AlixPartners (Turnaround Consulting) joined our classes. They talked about

strategies and implementations in the real world. Students actively participated in discussions during the presentation. While we were well prepared for COVID-19, the classes were held by hybrid (onsite and online) to meet the course objectives.



Conducted online in 2020



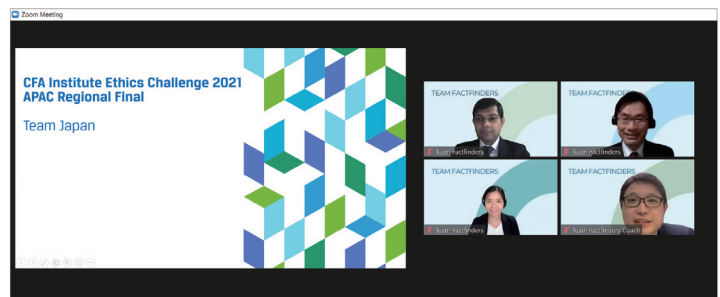
In-person classes with infection control in 2021

# COMPETITIONS

## CFA University Ethics Challenge

CFA University Ethics Challenge provides excellent opportunities for students to study and enhance their awareness of the potential ethical dilemmas in business practices.

Tsukuba MBA-IB team has won the first University Ethics Challenge in Japan and the first runner-up in the 2021 APAC Regional Finals.



## CFA Institute Research Challenge

CFA Institute Research Challenge (CFAIRC) is the "Investment Olympics", where more than 10,000 students have participated globally and competed in conducting equity analyses.

Tsukuba MBA-IB team has been the Japan winner in 2010, 2014, and 2017, finalist in 2011, 2012, 2013, 2016, and 2019.

## MARKETITION

In 2021, Team Tsukuby-Doo emerged as the champions of Marketition 2021, an annual global Marketing case competition organized by the Management Society of Universitas Prasetiya Mulya. This year, the case was based on Auto2020, the largest Toyota dealer in Indonesia.





# Faculty Members

- 1) Research Areas
- 2) Educational Background (school, degree)
- 3) Courses



**Caroline F. Benton**

- Vice President of Global Affairs
- 1) Global Leadership, Knowledge Management, Subjective Well-being
  - 2) PhD (Tokyo Institute of Technology), MBA (U. of Tsukuba)
  - 3) Organizational Management I: Organizational Behavior, Case Study Practice



**Junjian Gu**

- 1) Accounting Quality, Auditing, Fundamental Analysis, Taxation
- 2) PhD/MSc (Nagoya U.), BSc (Fudan U.)
- 3) Basic Accounting Theory, Managerial Accounting, Financial Analysis, Empirical Accounting Research



**Takashi Hirai**

- 1) Competitive Strategy, Management of Technology/Innovation, Business Model
- 2) PhD (Waseda U.), MBA (MIT), MSc (U. of Tokyo)
- 3) Business Strategy, Business Model Innovation, Technology Management



**Kevin K.W. Ho**

- 1) E-commerce, E-Services, Social Media
- 2) PhD/MSc (Hong Kong U. of Science and Technology), MA (U. of Oklahoma), MPhil (The Chinese U. of Hong Kong)
- 3) Management Information Systems, Quantitative Research Methods



**Yasunobu Kino**

- 1) Systems Modeling, Software Development
- 2) PhD/MSc (U. of Tsukuba)
- 3) Project Management, Systems Design Theory, Business Mathematics (shared), Operations Management (shared)



**Remy Magnier-Watanabe**

- Program Vice Chair
- 1) Cross-Cultural Management, International Business, Knowledge Management
  - 2) PhD (Tokyo Institute of Technology), MBA (Georgia Institute of Technology), MSc (Grenoble Ecole de Management)
  - 3) Managing across Borders, the Challenges of Globalization, Case-Study Practice



**Toru Noda**

- 1) Corporate Turnaround, Leadership Development
- 2) PhD (U. of Tsukuba), MBA (Harvard Business School)
- 3) Corporate Management, Organizational Management II: Professional Manager, MBA-IB Speaker Series



**Tadashi Ono**

- 1) Corporate Governance, Default Prediction, Liquidity Crisis
- 2) PhD (Graduate University for Advanced Studies), MBA (U. of Tsukuba)
- 3) Finance I (Corporate Finance), Finance II (Valuation), Finance III (Derivatives)



**Mina Ryoke**

- 1) Data Analysis, System Modeling and Simulation, Soft Computing, Affective Engineering
- 2) PhD (Osaka U.)
- 3) Introduction to Data Analysis, Invitation to Quantitative Analysis, Principle of Quantitative Research, Data Mining, Business Simulation, Business Mathematics (shared), Operations Management (shared)



**Caroline S.L. Tan**

- 1) Consumer Behavior, Social Media Marketing, Luxury Marketing, Sports Marketing, Sustainability
- 2) PhD (Keio U.), MBA (U. of Portsmouth)
- 3) Marketing Management, Digital Marketing, Branding, Overseas Business Studies I, Overseas Business Studies II



**Aki Tonami**

- 1) International Political Economy, Foreign Policy Analysis, Development and Environment, Asia-Europe Relations
- 2) PhD/MA (Kyoto U.), BSc (Santa Clara U.)
- 3) International Relations and Economics, Advanced International Political Economy



**Hua Xu**

- Program Chair
- 1) Operations Management, Systems Approach
  - 2) PhD (Hiroshima U.), MEng (Northeastern U., China)
  - 3) Decision Analysis, Risk Analysis, Business Mathematics (shared), Operations Management (shared)

## Advisory Board



Mr. Elmar Dresbach



Mr. Hidehiro Konno



Mr. Jeffrey McNeill

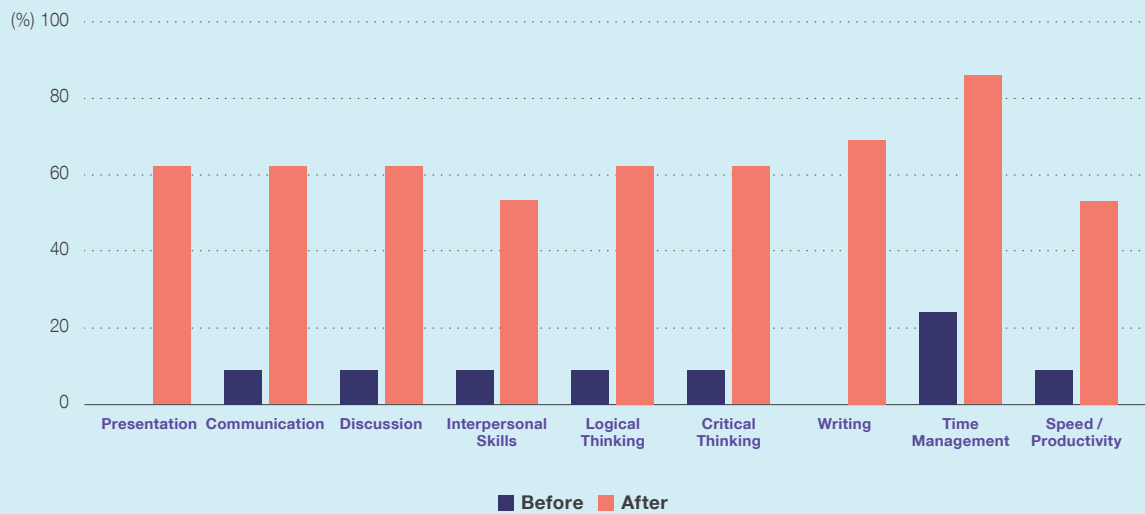


Mr. Michael J. Yoshii

# Alumni Snapshot

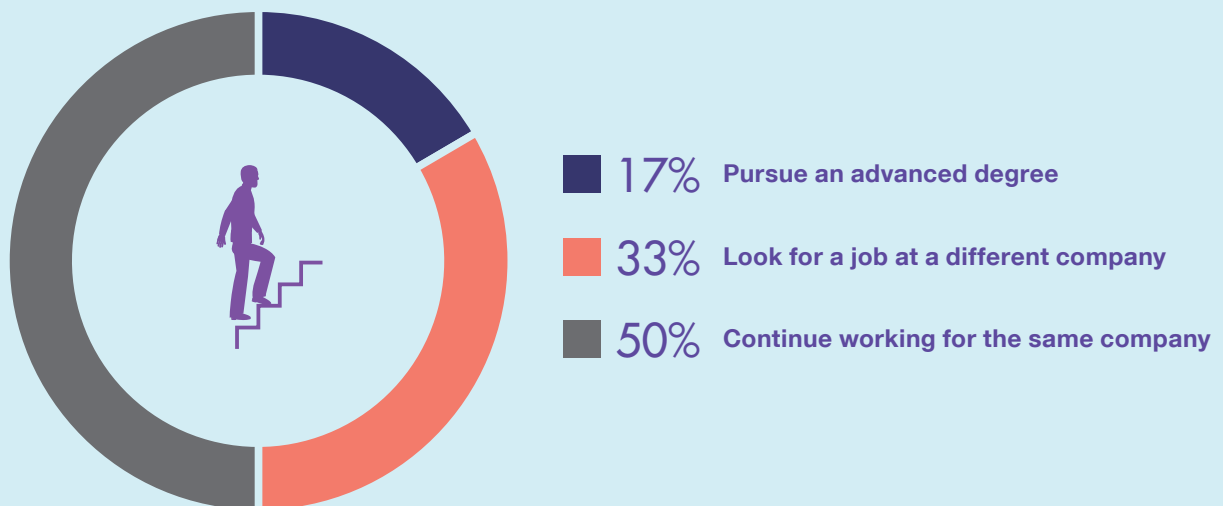
The following shows the results of a survey for MBA-IB students who graduated in March 2021.

## Competence self-assessment before and after attending MBA-IB



\*This graph shows how much the percentage of those who are confident in their competences in the respective fields has increased after attending the MBA-IB program.

## What are your future plans?



# Alumni Snapshot

The following shows the results of a follow-up survey for all past MBA-IB alumni.

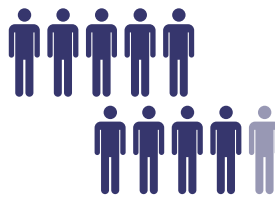
## HIGH LEVELS OF SATISFACTION

71%



satisfied with their job

9 out of 10



would recommend MBA-IB

## PERSONAL AND PROFESSIONAL GROWTH

87%



say MBA-IB contributed to their career

85%



report enhanced intellectual & personal growth

1 in 2



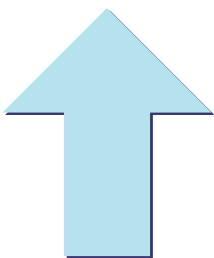
graduate is promoted to a higher position within 2 years after graduation

## INTERNATIONAL ALUMNI



14% of alumni work abroad in cities such as Düsseldorf, Zurich, Geneva, California, Asunción (Paraguay), Shanghai, Taipei, Singapore, Dubai, and Nairobi

83.7%



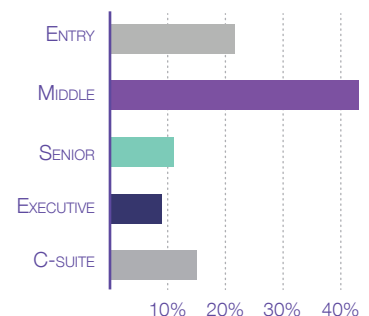
OF GRADUATES REPORTED A SALARY INCREASE

## 7 TOP ACQUIRED SKILLS



- 83% Apply Knowledge to workplace
- 82% Oral Presentation Skills
- 81% Strategic Thinking Skills
- 77% Awareness of international issues
- 77% Logical Thinking Skills
- 76% Speaking Skills
- 76% Ability to work in a setting of diversity

## MORE THAN 78% IN MIDDLE TO C-SUITE LEVEL





# Admission Information for Classes beginning on 1st April 2023

 <p><b>NUMBER OF STUDENTS ADMITTED AND STUDY PERIOD</b></p> <p><b>30</b> students</p> <p><b>2</b> year program</p>	 <p><b>DEGREE CONFERRED</b></p> <p>Master of International Business Administration (Professional Degree) 国際経営修士 (専門職)</p>	 <p><b>ADMISSION QUALIFICATION</b></p> <p>Bachelor holders (or equivalent) with at least one year of work experience</p>
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## Admission Schedule

1	Check Application Guidelines	Application Guidelines are available at <a href="https://www.office.otsuka.tsukuba.ac.jp/examinee/mbaib/">https://www.office.otsuka.tsukuba.ac.jp/examinee/mbaib/</a>
2	Web Entry and Application Document Submission	Tuesday 6th September 2022 - Saturday 24th September 2022
3	First Screening Result	Friday 21st October 2022
4	Second Screening (Interview)	Saturday 12th November 2022 (For Applicants residing overseas) Sunday 13th November 2022 (For Applicants residing in Japan)
5	Second Screening Result	Friday 2nd December 2022
6	Admission Procedure	Before mid-February 2023 *Admission fee ¥282,000; *Annual tuition ¥535,800 (Total two years ¥1,353,600) *as of 1st April 2022

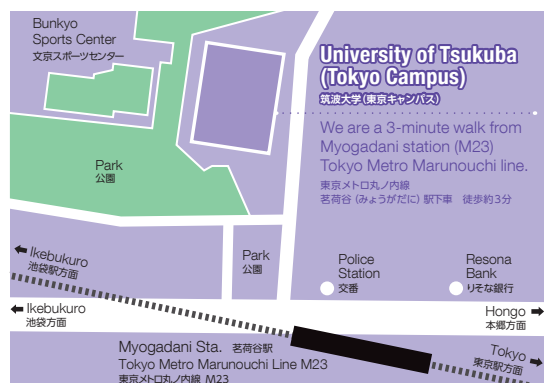
**Eligibility Screening**  
Tuesday 16th August 2022- Saturday 27th August 2022  
Eligibility screening is required for applicants who do not hold a bachelor's degree before Web Entry.

For further details, please access our website: <https://www.mbaib.gsbs.tsukuba.ac.jp/admissionindex/>

## Admission Statistics \*average in the past three years

<p>Applicants</p> <p><b>84(43)</b></p>	<p>Successful Applicants</p> <p><b>35(11)</b></p>	<p>Admitted</p> <p><b>32(10)</b></p>
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(Numbers in brackets: International Candidates)



## MBA Program in International Business, Graduate School of Business Sciences, Humanities and Social Sciences, University of Tsukuba

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TEL: +81(0)3-3942-6918

Inquiry: <https://www.mbaib.gsbs.tsukuba.ac.jp/contact-us/>

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