MBA 2020

Program in International Business

Located in central Tokyo
Classes offered on weekday evenings and Saturdays

University of Tsukuba
Mission Statement

Tsukuba MBA in international Business develops ambitious individuals into responsible global leaders.

The Tsukuba MBA-IB Program was established in 2005 as a Professional Degree Program on the University of Tsukuba’s Tokyo Campus to develop international business management professionals who can act autonomously in the new global business environment.

Welcome from the Chair

University of Tsukuba’s MBA-International Business program celebrates its 15th anniversary this year. It was launched under a new educational concept for fostering the future global leaders equipped with the core knowledge of management science and the competencies of managing cross-cultural organization. Over 400 alumni from more than 30 countries have successfully completed our program, and currently taking advanced positions in the global business society. MBA-IB has been proudly providing the nation’s best international business education based on the faculty’s academic research and close working relationships with industries. It’s our professional commitment to keep our best endeavors to offer future students and business society the state-of-art knowledge and competence of international business management.

Chair, Professor, Ph.D.
Hirohisa Nagai
CORE FEATURES

<table>
<thead>
<tr>
<th>English: Official Language</th>
<th>English is the official language for use in classes as well as for program operations.</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-year program for working professionals</td>
<td>Acquire knowledge and build skills required for global business over two years.</td>
</tr>
<tr>
<td>Classes on weekday evenings and Saturdays</td>
<td>MBA-IB coursework is designed for busy business people.</td>
</tr>
<tr>
<td>Modern facilities located in Central Tokyo</td>
<td>Leading education district surrounded by nature, easy access from major train stations in Tokyo.</td>
</tr>
<tr>
<td>A top-ranked National University</td>
<td>The University of Tsukuba is a National University, well-known in Japan and abroad for its distinguished research and teaching achievements (RU11 member university).</td>
</tr>
</tbody>
</table>

*1 Dual Language (Japanese and English) instruction might be offered for a few elective courses due to the educational purpose.
*2 RU11 is a consortium which consists of 11 Top Research Universities in Japan (Hokkaido University, Tohoku University, University of Tsukuba, The University of Tokyo, Tokyo Institute of Technology, Nagoya University, Kyoto University, Osaka University, Kyushu University, Waseda University, Keio University), which are highly active in the international academic community.

LEARNING ENVIRONMENT

<table>
<thead>
<tr>
<th>A wide variety of interactive courses</th>
<th>Students can customize their own coursework depending on their interests and objectives.</th>
</tr>
</thead>
<tbody>
<tr>
<td>International learning opportunities</td>
<td>MBA-IB offers exchange and fieldwork programs that allow students to learn at partner universities and visit global companies outside of Japan.</td>
</tr>
<tr>
<td>Practice and academic-oriented business projects</td>
<td>Students can choose their own topic and select a format from five different types of Business Projects.</td>
</tr>
<tr>
<td>Diverse faculty and students</td>
<td>Approximately half of the faculty is made up of international professors, and a quarter of student body is multinational working professionals in Japan.</td>
</tr>
<tr>
<td>Low student-to-faculty ratio</td>
<td>Usually less than seven students per faculty, allowing deep and meaningful learning opportunities.</td>
</tr>
</tbody>
</table>
Yamato Adachi  
MBA-IB Graduate  
Class of 2018

I chose the Tsukuba MBA-IB program because my goal was to gain more international experience and have interactions with people from different industries and countries. I was looking for a program that promotes diversity in every aspect.

The diversity and quality of the classes in Tsukuba MBA-IB made for interesting class discussions, at the same time enhancing the overall learning experience. Moreover, the faculty was committed and extremely supportive of me and my Business Project, in pushing my initiative through the right channels. This program has opened the door for me to a new set of opportunities I would not have had access to without these experiences.

Bryce Raynor  
MBA-IB Graduate  
Class of 2019

In 2017, I made the decision to join the Tsukuba MBA-IB Program in order to gain a greater understanding of international business. Since I specialized in Psychology in my undergraduate years, I felt that I lacked a lot of essential knowledge in areas such as Accounting, Finance, Marketing and Management. Over the two years in this program, I have become more familiar with all facets of business management through the courses provided by the program and built relationships with professors, lecturers and colleagues came from diverse backgrounds. Thanks to this program, I feel that I have the tool set and the network to help me create the change I want to make in my field and in my career.

I urge future students to be open to making mistakes, eager to learn and daring to take advantage of all the opportunities that University of Tsukuba offers.

Nguyen Tu-Dung  
MBA-IB Graduate  
Class of 2020

When I was reflecting on my two years at the University of Tsukuba MBA-IB program, I realized that I had gained more than I had ever expected. I was able to study in a diversified environment with many fellow students from different backgrounds and industries. I could learn from many renowned professors for their extensive knowledge and professional experience. I had the chance to participate in various overseas study trips which brought a wealth of the real business world experience. And last but not least, I was grateful that I could broaden my knowledge, enrich my life experience and establish a network of professionals to improve my career growth and development. I believe each and everyone of us has unique interests and goals, but what makes us be here together is the constant thirst for new knowledge and skills. So rock it! Earn your Master Degree in a marvelous way. Enjoy every moment of your school time to the fullest. Don’t give up. The journey is worth it in the end. Good luck and have fun.
Diversity

Student Profile

- Average Age: 37.1
- Female: 29.7%
- International Students: 23.4%
- Years of Work Experience: 12.4
- Countries: 12

Academic Background

- 34%
- 24%
- 33%
- 6%
- 3%

Career Background

- 24%
- 23%
- 19%
- 11%
- 9%
- 8%
- 6%

*Students data as of 1st April 2020*
FEATURES AND COURSE WORK

To achieve our mission in developing global leaders with competencies to deal with the international business environment, our MBA program provides well balanced course work based on five areas of study: Organizational Management, Business Strategy, International Adaptability, Applied Information and Common Area.

Typical Course Load

<table>
<thead>
<tr>
<th>Year One</th>
<th>Year Two</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spring A - Spring B</td>
<td></td>
</tr>
<tr>
<td>Core, Electives &amp; Seminar I</td>
<td>Electives &amp; Seminar IV</td>
</tr>
<tr>
<td>Spring C - Fall A</td>
<td></td>
</tr>
<tr>
<td>Core, Electives &amp; Seminar II</td>
<td>Electives &amp; Seminar V</td>
</tr>
<tr>
<td>Fall B - Fall C</td>
<td></td>
</tr>
<tr>
<td>Core, Electives &amp; Seminar III</td>
<td>Business Project (3 months)</td>
</tr>
</tbody>
</table>

Most courses are structured around five 150-minute classes and given all day on Saturdays (8:55 – 21:00) and on weekday evenings (18:20).

Business Project

ICP
The In-Company Project is carried out at the student’s workplace, and generally involves some aspect of research, development or planning that is important to the student’s employer.

BPD
The Business Plan Development is a unique entrepreneurial experience to prepare for launching a business. The student will have to cover a wide range of issues related to business modeling, strategy, finance, accounting, marketing and human resource management.

IRR
In the Independent Research Report, students are expected to write an academic dissertation equivalent to that of a master thesis. Students will need to review relevant literature, establish a research question or analytical framework, develop hypotheses and collect and analyze public or original data.

OI
During an Overseas Internship, students will experience practical training in a foreign country by interning with a foreign company or a subsidiary of a multinational company (including a Japanese-affiliated company) located overseas.

JI
During a Japan Internship, students will experience practical training in Japan by interning with a Japanese company or a subsidiary of a multinational company located in Japan.
Courses as of April 2020 (not all courses are listed below)

**Compulsory Courses**

| Core Courses (for First Year students) | - Organizational Management I: Organizational Management  
- Marketing I: Marketing Management  
- Business Strategy I: Business Strategy |
|----------------------------------------|------------------------------------------|
| Seminars                               | - Seminar I, II, III (for First Year students)  
- Seminar IV, V (for Second Year students) |
| Business Project                       | - Business Project (for Second Year students) |

**Elective Courses**

| Organizational Management Area | - Executive Soft Power for Global Business Management  
- Global Skills I: Coaching to Grow People  
- Human Resource Management II: Stress Management |
|--------------------------------|--------------------------------------------------|
| Business Strategy Area         | - Organizational Management II: Professional Manager  
- Leadership and Interpersonal Dynamics  
- Corporate Philosophy in Global Organizations |
| International Adaptability Area | - Accounting II: Financial Analysis  
- Accounting III: Managerial Accounting  
- Accounting IV: Empirical Accounting Research  
- Business Model Innovation  
- Entrepreneurship I: Entrepreneurship  
- Entrepreneurship II: Demand Chain and Innovation  
- Finance II: Valuation  
- Finance III: Derivatives |
| Applied Information Area       | - Law, Public Policy and Business Strategy regarding Cultural and Creative Industries  
- Marketing II: Market Research - Cases and Application  
- Marketing III: Branding  
- Technology Management  
- International Business Development |
| International Adaptability Area | - Business Studies (Seminar)  
- Business Studies (Fieldwork)  
- Cross Cultural Management I: Managing Across Borders  
- Cross Cultural Management II: The Challenges of Globalization |
| Common Area                    | - Global Knowledge II: International Relations  
- Global Management III: International Peace Operations  
- Global Management VII: Advanced International Political Economy |
| Common Area                    | - Business Communication Skills I  
- Business Communication Skills II  
- Business Project Writing  
- Case Study Practice  
- International Conference Seminar I |
| Others                         | - International Conference Seminar II  
- Introduction to Corporate Social Responsibility  
- MBA-IB Speaker Series  
- Research Method (Qualitative Approach)  
- Research Method (Quantitative Approach) |

**Others**

| Basic Courses | - Basic Mathematics  
- Introduction to Economics I |

<table>
<thead>
<tr>
<th>DEGREE REQUIREMENTS (NUMBER OF CREDITS NEEDED)</th>
<th>Core</th>
<th>8</th>
<th>Business Project</th>
<th>8</th>
<th>Elective*</th>
<th>24</th>
<th>Basic*</th>
<th>2</th>
</tr>
</thead>
</table>

*1 Minimum 24

*2 Credits of Basic Courses are not included for Degree Requirements 1 credit per course (except Business Project)

**Cross Registration**

MBA-IB students may register for courses offered by other graduate-level programs of the University of Tsukuba. A total of 10 credits from other graduate programs can be counted towards the 24 elective credits required for graduation upon approval by the MBA-IB faculty.
GLOBAL NETWORK

Tsukuba Short-term Study Program (TSSP)

MBA-IB has entered into student exchange programs with leading overseas universities under the Tsukuba Short-term Study Program (TSSP). TSSP is a great opportunity for MBA-IB students who would like to get exposed to the business cultures of other countries. Exchange students from each side are enrolled as visiting students and remain members of their home institutions. They are exempted from tuition and registration fees at the host institution.

Overseas Business Studies

Students visit, learn about, and deliver presentations to companies and institutions operating in a range of innovative industries in various overseas locations such as Zurich, Nyon, Geneva, Zug, Berlin, Silicon Valley and Singapore.
COLLABORATION with INDUSTRY

Speaker Series

MBA-IB invites industry experts and leaders to a series of interactive and eye-opening sessions on a plethora of contemporary business topics.

CFA Institute Research Challenge

CFA Institute Research Challenge (CFAIRC) is "Investment Olympics", where more than 10,000 students have participated in globally and have competed in equity analysis report and presentation. Tsukuba MBA-IB team has been the Japan winner in 2010, 2014, and 2017, finalist in 2011, 2012, 2013, 2016, and 2019.
Faculty Members

Caroline F. Benton
Vice President of Global Affairs
PhD (Industrial Engineering and Management)
Tokyo Institute of Technology
Research Areas: Global Leadership, Knowledge Management, Business Strategy

Junjian Gu
PhD (Economics)
Nagoya University
Research Areas: Accounting Quality, Auditing, Fundamental Analysis, Taxation
Courses: Basic Accounting Theory, Managerial Accounting, Financial Analysis, Empirical Accounting Research

Takashi Hirai
PhD (International Studies)
Waseda University
Research Areas: Management of Technology, Innovation, Business Model, Competitive Strategy
Courses: Business Model Innovation, Technology Management, Demand Chain & Innovation

Yasunobu Kino
PhD (Systems Management)
University of Tsukuba
Research Areas: Systems Modeling, Software Development
Courses: Project Management, Systems Design Theory

Remy Magnier-Watanabe
PhD (Industrial Engineering and Management)
Tokyo Institute of Technology
Research Areas: Cross-Cultural Management, International Business, Knowledge Management
Courses: Managing across Borders, the Challenges of Globalization, Case-Study Practice

Hirohsai Nagai
Program Chair
PhD (Management)
Keio University
Research Areas: Global Leadership, International Human Resources Development
Courses: Organizational Behavior, Professional Manager, Research Method (Quantitative Approach)

Mina Ryoke
PhD (Engineering)
Osaka University
Research Areas: Data Analysis, System Modeling and Simulation, Soft Computing, Affective Engineering
Courses: Introduction to Data Analysis, Invitation to Quantitative Analysis, Principal of Quantitative Research, Data Mining, Business Simulation, Business Mathematics (Shared), Operations Management (Shared)

Caroline S.L. Tan
PhD (Marketing)
Keio University
Research Areas: Consumer Behavior, Social Media Marketing, Hedonic Consumption, Advertising, Sports Marketing, Food Marketing
Courses: Marketing Management, Branding, Overseas Business studies

Aki Tonami
PhD (Global Environmental Studies)
Kyoto University
Research Areas: International Political Economy, Foreign Policy Analysis, Development and Environment, Asia-Europe Relations
Courses: International Relations and Economics, Advanced International Political Economy

Hua Xu
PhD (Engineering)
Hiroshima University
Research Areas: Operations Management Systems Approach
Courses: Decision Analysis, Risk Analysis, Business Mathematics (Shared), Operations Management (Shared)

Advisory Board

Mr. Hidehiro Konno
Mr. Jeffrey McNeill
Alumni Snapshot

Competence self-assessment before and after attending MBA-IB

*This graph shows how much the percentage of those who are confident in their competences in the respective fields has increased after attending the MBA-IB program.

What are your future plans?

- 16% Pursue an advanced degree
- 40% Look for a job at a different company
- 32% Continue working for the same company
- 4% Start own business
- 4% Other
- 4% N/A

Alumni Perspectives Survey 2019
Admission Information for Classes beginning on 1st April 2021

**NUMBER OF STUDENTS ADMITTED AND STUDY PERIOD**

30 students
2 year program

**DEGREE CONFERRED**

Master of International Business Administration (Professional Degree) 国際経営修士 (専門職)

**ADMISSION QUALIFICATION**

Bachelor holders (or equivalent) with at least one year of work experience

**Admission Schedule**

1. Check Application Guidelines
   Application Guidelines are available at http://www.office.otsuka.tsukuba.ac.jp/wp/examinee/business_science/international_mba/asp

2. Web Entry and Application Document Submission
   Tuesday 8th September 2020 - Saturday 26th September 2020

3. First Screening Result
   Friday 23rd October 2020

4. Second Screening (Interview)
   Saturday 14th November 2020 (For Applicants residing overseas)
   Sunday 15th November 2020 (For Applicants residing in Japan)

5. Second Screening Result
   Friday 4th December 2020

6. Admission Procedure
   Before mid-February 2021
   *Admission fee ¥282,000, *Annual tuition ¥535,800 (Total two years ¥1,353,600)
   *as of 1st April 2020

For further details, please access our website: http://www.mba.b.gsbs.tsukuba.ac.jp/admissionindex

**Admission Statistics (average in the past three years)**

<table>
<thead>
<tr>
<th>Applicants</th>
<th>Successful Applicants</th>
<th>Admitted</th>
</tr>
</thead>
<tbody>
<tr>
<td>82(38)</td>
<td>35(10)</td>
<td>31(8)</td>
</tr>
</tbody>
</table>

(Numbers in brackets: International Candidates)

**MBA Program in International Business, Graduate School of Business Sciences, University of Tsukuba**

3-29-1 Otsuka Bunkyo-ku, Tokyo, Japan 112-0012
TEL: +81(0)3-3942-6918
Inquiry: www.mba.b.gsbs.tsukuba.ac.jp/contact-us